



Product Performance Manager

This exempt fulltime position reports to the Chief Operating Officer. The Product Performance Manager provides technical and production support to nucleus herds, multipliers and large TNUSA accounts and performs troubleshooting services for all areas of production (herd health, breeding, farrowing, weaning, nursery, finishing and gilt development). Working closely with the lead of the Topigs Norsvin USA Research and Development team, this position also oversees Topigs Norsvin USA research and field trials to ensure correct trial design, implementation, accurate data collection and analysis. The Product Performance Manager must interact effectively with all domestic and international departments, in particular, Production Services, Veterinary Services, Sales and Research and Development teams. This position demands an individual who is willing to collaborate with all team members to provide excellent service to all TNUSA stakeholders. A commitment to maintain the confidential nature of Topigs Norsvin USA (TNUSA) and Topigs Norsvin International (TNI) company business is essential.

Essential Functions

Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions of this position.

- Provide technical support to production services team, veterinary services team, and key account managers, as directed.
- Engage with end users (nucleus farms, multipliers, and key accounts) to measure and assess product performance, in order to turn qualitative and quantitative insight into product improvements and on-farm solutions.
- Work together with TNUSA staff to develop strategies to create or add value for customers through TNUSA products, expertise, and technologies.
- Organize and facilitate meetings with TNUSA staff and customers to carry-out relevant training programs to ensure maximum understanding of Topigs Norsvin USA products and technologies.
- Coordinate and oversee research and field trials as directed by the R&D lead including trial design, implementation, analysis, and reporting
- Liaise between farms and TNUSA production support, veterinary services, R&D, and accounting

Competencies

- Leadership & management skills.
- Excellent animal husbandry skills.
- Herd performance data interpretation and trouble-shooting skills.
- Proficient in the use of data collection techniques and instrumentation.
- Data input, spreadsheet analysis, statistical analysis, and computer skills with general and specific software.
- Excellent collaboration/interpersonal skills.

- Superior written and oral communication skills.
- Proficient in Microsoft Outlook and Office suite programs, particularly Excel.

Supervisory Responsibility

While the Product Performance Manager does not have direct supervisory responsibilities, it is vital that the Product Performance Manager be able to advise, evaluate and make recommendations concerning the performance of farm personnel. This position requires strong verbal and written communication skills to provide accurate data to TNUSA operations, sales, R&D, accounting staff and TN International.

Work Environment

The Product Performance Manager works in a production facility or in an office environment.

Physical Demands

This position requires the ability to move about within a production facility as necessary to support farm staff. Frequent bending, kneeling, and climbing for extended periods is required. The ability to lift 50 lbs. is required.

Travel

This position requires the ability to travel among the various customer and TNUSA facilities and, as such, requires a current valid driver's license. There is extensive travel required with this position and often involves overnight stays. Persons who are required to travel must follow the TNUSA Travel Policy guidelines.

Education and Experience

- A Master's Degree in an animal science or related field required; a PhD is preferred.
- Minimum of 5 years in swine production is preferred.
- Trial project management experience is required.

Other Duties

Please note that this job description is not designed to cover or contain a comprehensive list of duties or responsibilities. Duties and responsibilities may change at any time with or without notice.